



## Pathways in Management Transfer Guide

CUNY Queensborough Community College – A.A.S. in Management

SUNY Empire State College – B.B.A. in Business Administration

### CUNY Queensborough Community College – Management, A.A.S.

BU 101 Principles of Accounting I	4
BU 102 Principles of Accounting II	4
BU 201 Business Organization and Management	3
BU 203 Principles of Statistics	3
BU 301 Business Law I	3
BU 401 Elements of Marketing	3
BU 402 Marketing Research	3
BU 403 Elements of Salesmanship	3
BU 404 Integrated Marketing Communications	3
BU 405 Elements of Retailing	3
BU 701 Principles of Finance	3
CIS 101 Introduction to Computers and Applications	3

ENGL 101 English Composition I	3
ENGL 102 English Composition II: Intro to Literature	3
MA 119 College Algebra	3
BI 131 Foundations of Biology	3
BI 132 Foundations of Biology: Lab	1
SP 211 Speech Communication	3
HE 102 Health, Behavior & Society	2
ECON 101 Introduction to Macroeconomics	3
ECON 102 Introduction to Microeconomics	3

**Total QCC Credit 62**

### SUNY Empire State College – Business Administration, B.B.A. (sample only, upper-division)

MGMT 1005 Principles of Management	4
MGMT 3050 Operations Management	4
MGMT 3060 Organizational Behavior	4
MGMT 4035 Strategic Management	4
BUSN 3010 Business Ethics	4
BUSN 3122 Management Info Systems	4
BUSN 4030 International Business	4
FSMA 3010 Corporate Finance	4
HRMS 3015 Human Resource Management	4
Business elective (advanced)	4
Business elective (advanced)	4
Business elective (advanced)	4

MRKT 4050 Career Self-Management & Self-Marketing	4
General Education elective	4
General Education elective	4
Elective	2

**Total Empire State College Credit 62**  
**Degree Program Total 124**

## **Notes**

SUNY Empire requires B.S. degree students to complete a minimum of 32 liberal arts and sciences credits.

To satisfy SUNY General Education requirements, every SUNY Empire bachelor's degree program must include at least 30 credits in seven of ten general education knowledge and skill areas, as well as the areas of Mathematics and Basic Communication. The ten areas include:

Mathematics	Other World Civilizations
Natural Sciences	Humanities
Social Sciences	The Arts
American History	Foreign Languages
Western Civilizations	Basic Communications

## **Benefits for Queensborough Community College Transfer Students**

Empire State College will provide the following benefits for participating QCC transfer students:

- Guaranteed admission to the B.B.A. in Business Administration degree program
- Provision of a one-time \$100 *Better Together* transfer scholarship
- Waiver of the \$50 admission / orientation fee

[www.esc.edu/Apply](http://www.esc.edu/Apply)

**Enter this benefits code in the online application: ECPTRADV**

### **For Further Information**

Jillian Johnis  
Enrollment and Partnership Outreach Officer  
Long Island region  
SUNY Empire State College  
[Llenroll@esc.edu](mailto:Llenroll@esc.edu)  
(800) 847-3000 ext. 6840

### **For Military-aligned Students**

Matthew Quinn  
Military Advisor  
SUNY Empire State College  
(800) 847-3000 ext. 2734  
[Matthew.Quinn@esc.edu](mailto:Matthew.Quinn@esc.edu)

[Queensborough Community College – Empire State College Partnership Webpage](#)